# LEXUS CORPORATE PROGRAM

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Overseas model shown. Australian specifications and features may differ. See your Lexus dealer for details.

# EXPERIENCE THE — EXCEPTIONAL

At Lexus, we believe vehicles should reflect the people who drive them, built for their passions and needs. For us, luxury is more than opulence and status. It's a truly exceptional, effortless experience.

Welcome to the Lexus Corporate Program. Prepare to experience amazing.

LS 500h

### REIMAGINE THE — LUXURY AUTOMOTIVE

From the first design sketches to the last stitch, Lexus delivers a personal experience unlike any other. This experience is reflected in our Corporate Program, which offers exclusive benefits across a selected range of Lexus vehicles.

The story began in 1983, when a team of engineers, designers and technicians were assigned a project to reimagine luxury automobiles. Driven by their innovative ambition, they rewrote the rule book on luxury and performance.





Their vision? Uncompromising quality and craftsmanship, coupled with industry-leading customer service. A vision that would go on to influence every element of Lexus to the current day.

With every decision we make, car we create and service we provide, we promise a level of attention and consideration to all customers. And it's these unwavering standards that make Lexus the benchmark for customer satisfaction in the automotive industry.

Customer care is at the heart of our brand. Because we recognise that every customer's needs are different, we work to provide personalised solutions, exceeding expectations and delivering a truly unforgettable luxurious experience to each individual customer.

### REDESIGNING — CRAFT

Our 'Yet' philosophy inspires us to look beyond the conventional; diverging our thinking to fuse seemingly incompatible goals with unique results. We work to harmonise contradictory elements such as 'high performance yet high fuel efficiency', or 'spacious yet aerodynamic design' - merging the impossible to create visionary, progressive design and technology, delivering new experiences every time.

In addition, unique Lexus styling is born of our L-finesse design language, a fine balance of 'Leading-edge' and 'finesse'. This means every Lexus is not only captivating and luxurious, but also highly refined. We go that step further to ensure every subtle detail has been considered, down to the last stitch. Finally, we measure every new Lexus model against a set of internal standards covering design, performance, specifications and equipment, delivering cutting-edge technology wrapped in stunning luxury each time. 2 1 LSET

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### LEXUS CORPORATE — PROGRAM

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Our culture is based on a simple phrase: 'Experience Amazing'.

For us, it represents a promise that extends far beyond the experience of driving a superior vehicle. It's encapsulated in every element of ownership.

Our Corporate Program delivers on this promise, offering luxury and performance combined with unique privileges, experiences and membership rewards. A select range of new Lexus vehicles are available as part of the program, including luxury sedans, coupes and SUVs<sup>1</sup>. As an employee of an eligible company, you can now experience amazing.

#### Corporate Program Benefits include:

- Preferential Corporate Pricing<sup>2</sup>
- 3 years of complimentary servicing in accordance with the Normal Service Schedule<sup>3</sup>
- Reduced Dealer Delivery fee of \$1,495 (ex GST)
- Competitive total cost of ownership

For more information on Terms and Conditions, please visit the Lexus Corporate Portal: lexus.com.au/corporate

<sup>1</sup>Eligible models for the Corporate Program are subject to change and may vary from time to time. Please contact your local Lexus Dealer for more information. <sup>2</sup>Eligible individuals must provide such documentary evidence as Lexus (or the Lexus dealer) may reasonably require to confirm entitlement to receive preferential pricing. Contact your Lexus dealer for details and eligibility requirements. <sup>3</sup>The complimentary scheduled service period is valid for up to 36 calendar months from the date of initial registration of the vehicle and is dependent on compliance with the vehicle's normal service schedule, service benefit will apply until the earlier of 36 months from the date of initial registration of the vehicle's norther the date of initial registration of the vehicle and is dependent on compliance with the vehicle, or the vehicle's odometer reading reaching 45,000km. For vehicles with a 6 monthly service schedule, the complimentary service benefit will apply until the earlier of 36 months from the date of initial registration of the vehicle, or the vehicle's odometer reading reaching 45,000km. For vehicles with a 6 monthly service schedule, the complimentary service benefit will apply until the earlier of 36 months from the date of initial registration of the vehicle, or the vehicle's dometer reading reaching 60,000km. All complimentary scheduled servicing will occur in accordance with the vehicle's standard service schedule, as outlined in the Lexus Warranty and Service Booklet for that vehicle model. See your Lexus dealer for details. Overseas model shown. Australian specifications and features may differ. See your Lexus dealer for details.

# OWNERSHIP - SOLUTIONS

As part of our Lexus Corporate Program, you get access to our Ownership Solutions - an innovative and flexible way to buy a Lexus.

#### Benefits include:

- Know the Guaranteed Future Value<sup>1</sup> of your vehicle at the end of the vehicle loan.
- The option to replace, retain or return the vehicle at the end of the loan term.
- A choice of vehicle loan terms ranging from 1 to 4 years.

For more information visit lexus.com.au/finance/personal

<sup>1</sup>Guaranteed future value is the minimum value of your Lexus vehicle at the end of your finance contract, as determined by Lexus Financial Services subject to fair wear and tear and agreed kilometres be Ask your dealer for more information. Approved applicants only. T&Cs apply. Provided by Lexus Financial Services, a division of Toyota Finance Australia Limited ABN 48002.435.181, AFSL and Austr Credit Licence 392536. Overseas model shown. Australian specifications and features may differ. See your Lexus dealer for details.

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## UEXUS ENCORE WHERE LIFE MEETS AMAZING

### THE — MEMBERSHIPS

Lexus allows you to experience amazing, but it doesn't end when you get out of your car. Because every Lexus driver gains membership to Encore:<sup>1</sup> an owner benefits program that brings amazing to every area of your life. Find out more details about Lexus Encore at **lexus.com.au/owners/benefits** 

### **ENCORE**

The original membership that includes DriveCare<sup>2</sup> roadside assistance, Service Loan Car, Exclusive Events and Offers, and the option to purchase Airport Lounge passes.

### **ENCORE**

This 1-year membership can be purchased by any Lexus owner. It builds on Encore with Lexus On Demand,<sup>3</sup> Valet Parking and Airport Lounge passes.

### ENCORE

Encore Platinum gives members all of the Encore benefits, as well as additional redemptions of On Demand,<sup>3</sup> Valet Parking and Airport Lounge passes.

#### ENCORE PLATINUM ELECTRIFIED

A tailored membership for owners of Battery Electric Vehicles, it offers complimentary Home Charger and Installation,<sup>4</sup> Charging Cables and access to the Chargefox network.

<sup>1</sup>Encore Program is available to all Lexus Vehicle Owners to join. Memberships and benefits vary depending on eligibility and vehicle model owned. Memberships last for 36 months except for paid Encore Elevate which lasts 12 months from activation by the Dealership. Inclusions may change. Subject to availability. For full T&Cs, see your Lexus Dealer or lexus.com.au/smallprint/encore-terms. <sup>2</sup> DriveCare as part of Lexus Encore Member Benefits applies for the term of membership to Lexus Encore Program, with exceptions applying to certain vehicles, through complimentary DriveCare superseding the term of the Encore Membership. Coverage and service inclusions vary dependent on the type of vehicle and vehicle location. For full T&Cs see your Lexus Dealer or lexus.com.au/smallprint/encore-terms. <sup>3</sup>Lexus on Demand as part of Encore Member Benefits applies for a period with a varying number of redemptions depending on the type of Encore Membership. Vehicles may vary dependent on location and availability. For full T&C's, details & eligibility requirements see your Lexus Com.au/Encore. <sup>4</sup>Complimentary ABB Single Phase 7kW AC wall charger supplied and installed by Jet Charge. Eligibility determined at Lexus' and Jet Charge's discretion. Vehicle owner must obtain appropriate site permissions and access prior to installation. Electricity consumption charges are owner's responsibility. Refer to operating instructions for usage guidance. Upgrades and equipment add-ons at additional cost. Rainchecks not available. Cannot be redeemed for monetary value. See jetcharge.com.au

### LEXUS ENCORE

### EXCLUSIVE EVENTS — AND OFFERS

#### MEMBERSHIP GUIDE

Every membership offers a selection of different benefits, which can be compared in the membership guide.

Lexus Encore Terms & Conditions apply. Please visit lexus.com.au/smallprint/encore-terms for all details.
Vehicles that have a current Encore Platinum/Encore Platinum Electrified Membership are not eligible for Encore Elevate.

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	ENCORE	ENCORE	ENCORE	
	COMPLIMENTARY	PAID \$1,899	COMPLIMENTARY	COMPLIMENTARY
Models	lbx ux nx rx es	Any Lexus model of any age <sup>1</sup>	LC LS LX LM	UX 300e RZ
Duration	3 years	1 year	3 years	3 years
Exclusive Offers	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
Exclusive Events	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
Ampol Fuel Offer	$\bigcirc$	$\bigcirc$	$\bigcirc$	
Service Loan Car	$\bigcirc$		$\bigcirc$	$\bigcirc$
DriveCare	$\bigcirc$		10 years DriveCare for LS	5 years DriveCare
On Demand		Up to 5 days x 2	Up to 8 days × 4	Up to 8 days × 4
Valet Parking			<i>∞</i> ×8	✓ x8
Airport Lounge	Pay per use			✓ x 4
Charging cables				$\bigcirc$
Home charger and standard installation				$\bigcirc$
Complimentary access to Chargefox network				$\bigcirc$



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### LEXUS — ELECTRIFIED

#### EVOLVING TO MEET THE NEEDS OF TODAY

The Lexus Electrified lineup includes Battery Electric, Plug-in Hybrid and Hybrid vehicles, so you can choose an electrified drive that suits you.

#### THE POWER OF H

The Lexus history of hybrid innovation goes back further than any other luxury automaker. It began with the development of an approach we call 'The Power of H'. This approach means supplementing the power of an advanced petrol engine with electric energy, for the perfect blend of fuel efficiency, instantaneous power and refined luxury.

#### THE HYBRID RANGE

Today the Lexus Hybrid range includes Hybrid and Plug-in Hybrid Electric Vehicles (PHEV). Both use an electric motor and a petrol engine, but the PHEV battery can be recharged either through the Hybrid system or by plugging in to an electricity supply.

NX 450h+

# GOING — ALL-ELECTRIC

Battery Electric Vehicles (BEV) use an electric motor powered by a high-capacity battery. Throughout your entire drive - starting off, accelerating, cruising, braking or at rest - the electric motor is used to power the vehicle. Electric vehicles have to be recharged by plugging in to a charging station - at home or on the road.

Find out more about electrification and explore the range at **lexus.com.au/lexus-electrified** 

### BORN FROM — FUJI SPEEDWAY

Input from test drivers is a vital part of every new Lexus model development. In fact, nothing goes to market without the complete test drive approval of Akio Toyoda, Lexus Master Driver and former Lexus CEO.

Taking the wheel at Japan's Fuji Speedway, host of the 2007 and 2008 Grand Prix, Akio Toyoda gets in the driver's seat of each new model, pushing it to the limit to see if it's worthy of a Lexus badge. This includes our 'built to deliver' F Series and F Sport models, named after Fuji Speedway.

Offering finely tuned engines, aggressively detailed handling, race-bred transmissions and, of course, significantly upgraded brakes, our F Series delivers unprecedented performance and exhilarating emotion that connects the driver to the machine.

Developed by our Lexus Vehicle Performance Development Division, specialising in racing activities, the result is a sensational road-hugging responsiveness, featuring an impressive interior, encased in stunning design.

You'll find the exhilaration of F Sport high-performance packages available across a select range of Lexus models.



### DRIVE — AMAZING

Life isn't simply about where you happen to be going, but how you choose to get there.

The car that takes you on life's journey should be a reflection of you and your style.

#### FURTHER INFORMATION

On our available models **lexus.com.au/models/build-and-price** On our Corporate Program **lexus.com.au/corporate** 1800 023 009

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Lexus Australia uses its best endeavours to ensure material is accurate at the time of publishing. All information must be confirmed with your Lexus dealer at the time of ordering, as specifications, applicability and availabilit may change over time. Colours depicted are a guide only and may vary from actual colours due to the printing/display process. Lexus Australia reserves the right to change and/or discontinue, without notice, models, prices, colours, materials, equipment, specifications. To the extent permitted by law, Lexus Australia will not be liable for any damage or loss incurred from relying on the information and images contained in this material.

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