

LEXUS

CORPORATE PROGRAM



EXPERIENCE THE EXCEPTIONAL

At Lexus, we believe vehicles should reflect the people who drive them, built for their passions and needs. For us, luxury is more than opulence and status. It's a truly exceptional, effortless experience.

Welcome to the Lexus Corporate Program. Prepare to experience amazing.



REIMAGINE THE LUXURY AUTOMOTIVE

From the first design sketches to the last stitch, Lexus delivers a personal experience unlike any other. This experience is reflected in our Corporate Program, which offers exclusive benefits across a selected range of Lexus vehicles.

The story began in 1983, when a team of engineers, designers and technicians were assigned a project to reimagine luxury automobiles. Driven by their innovative ambition, they rewrote the rule book on luxury and performance. Their vision? Uncompromising quality and craftsmanship, coupled with industry-leading customer service. A vision that would go on to influence every element of Lexus to the current day.

With every decision we make, car we create and service we provide, we promise a level of attention and consideration to all customers. And it's these unwavering standards that make Lexus the benchmark for customer satisfaction in the automotive industry.

Customer care is at the heart of our brand. Because we recognise that every customer's needs are different, we work to provide personalised solutions, exceeding expectations and delivering a truly unforgettable luxurious experience to each individual customer.



REDESIGNING CRAFT

Our 'Yet' philosophy inspires us to look beyond the conventional; diverging our thinking to fuse seemingly incompatible goals with unique results. We work to harmonise contradictory elements such as 'high performance yet high fuel efficiency', or 'spacious yet aerodynamic design' -merging the impossible to create visionary, progressive design and technology, delivering new experiences every time.

In addition, unique Lexus styling is borne of our L-finesse design language, a fine balance of 'Leading-edge' and 'finesse'. This means every Lexus is not only captivating and luxurious, but also highly refined. We go that step further to ensure every subtle detail has been considered, down to the last stitch. Finally, we measure every new Lexus model against a set of internal standards covering design, performance, specifications and equipment, delivering cutting-edge technology wrapped in stunning luxury each time.



LEXUS CORPORATE PROGRAM

Our culture is based on a simple phrase: "Experience Amazing". For us, it represents a promise that extends far beyond the experience of driving a superior vehicle. It's encapsulated in every element of ownership.

Our Corporate Program delivers on this promise, offering luxury and performance combined with unique privileges, experiences and membership rewards. A select range of new Lexus vehicles are available as part of the program, including luxury sedans, coupes and SUVs*.

As an employee of an eligible company, you can now experience amazing.

CORPORATE PROGRAM BENEFITS INCLUDE:

- Preferential Corporate Pricing¹
- 3 year/60,000km complimentary scheduled servicing²
- Reduced dealer pre-delivery fee of \$995 (ex GST)
- Competitive total cost of ownership
- Access to Lexus Corporate Evaluation Vehicles

For more information on Terms and Conditions, please visit the Lexus Corporate Portal: lexus.com.au/corporate



OWNERSHIP SOLUTIONS

As part of our Lexus Corporate Program, you get access to our Ownership Solutions. An innovative, flexible way for you to buy a Lexus, we'll let you know the Guaranteed Future Value³ of your vehicle at the outset and give you the option to replace, retain or return the vehicle at the end of your loan term.

OWNERSHIP SOLUTIONS BENEFITS INCLUDE:

- Know the Guaranteed Future Value³ of your vehicle at the end of the vehicle loan
- The option to replace, retain or return the vehicle at the end of the loan term
- A choice of vehicle loan terms ranging from 1 to 4 years.

For more information visit lexus.com.au/finance/personal

*Eligible models for the Corporate Program are subject to change and may vary from time to time. Please contact your local Lexus Dealer for more information.

1. Eligible employees must provide such documentary evidence as Lexus or the Lexus Dealer may reasonably require to confirm entitlement to receive preferential pricing. Terms and conditions apply. For more information visit lexus.com.au/corporate
2. Complimentary scheduled servicing expires at 3 years or 60,000km from the date of first registration, whichever occurs first. Conditions apply. See your Lexus dealer for further details.
3. The Guaranteed Future Value (GFV) is the minimum value of your new or approved demonstrator Lexus at the end of your finance contract, as determined by Lexus Financial Services, subject to fair wear and tear conditions and agreed kilometres being met. Please speak with your dealer for more information.

ENCORE OWNER BENEFITS PROGRAM

YOU'RE INVITED TO TAKE YOUR TIME

What greater privilege, than time? Welcome to Lexus Encore, the owner benefits program that allows you to live your life more seamlessly. We've been expecting you.

OUR BENEFITS

Lexus Service Experience

You'll get around with ease when you have your car serviced, with a complimentary loan car. You can either pick it up when you drop your car off, or we can pick up your Lexus and drop off a loan car directly to your door.

Exclusive Events

Savour the moment, when you slow down at top tier dinners and golf days or speed up at drive days. We'll be expecting you.

Lexus DriveCare¹

Expect to be looked after when the unexpected happens, with Lexus DriveCare. Our roadside assistance service for Lexus Encore Members gives peace of mind, around the clock, for your three-year membership period.

Luxury Lodges

We're inviting Encore Members to savour their sleep with late check-outs, as well as other luxurious benefits, at some of Australia's most exclusive hotels.

Fuel Offer

We're inviting Encore Members to enjoy a generous fuel offer when paying for your fuel at participating Ampol service stations nationwide.



ENCORE PLATINUM

Encore Platinum is the premium tier benefit program available on selected Lexus models.

In addition to standard Encore benefits, Encore Platinum Members also receive:

Lexus On Demand

Encore Platinum Members are invited to book the Lexus of their choice when travelling for work or pleasure, with a complimentary service that includes four trips of up to eight days each, over the course of your three year membership period.

Valet Parking

Enjoy valet parking at selected shopping centres across the country – redeem up to eight complimentary valet parking vouchers across your three year membership.

Electric Encore Platinum Benefits:

Lexus electrified models NX 450h+ UX300e both come with included charging cables plus installation of a home wall charger as part of platinum membership.²

In addition, UX 300e drivers enjoy three year's complimentary access to Chargefox, the largest public charging network in the country.³

Full Encore terms and conditions apply. Visit lexus.com.au/Encore for details.

¹DriveCare as part of Encore Benefits applies for a 3 year period from the date a new or demonstrator Lexus vehicle is first registered on or after 01/01/2020. Coverage and service inclusions vary dependent on vehicle location. For full T&Cs see your Lexus Dealer or lexus.com.au/smallprint/encore-terms.

²Complimentary ABB Single Phase 7kW AC wall charger supplied and installed by JET Charge Pty Ltd (JET Charge). Eligibility determined at Lexus and JET Charge's discretion. Vehicle owner must obtain appropriate site permissions and access prior to installation. Electricity consumption charges are owner's responsibility. Refer to operating instructions for usage guidance. Upgrades and equipment add-ons at additional cost. Rainchecks not available. Cannot be redeemed for monetary value. See jetcharge.com.au for T&Cs and lexus.com.au/encore for details.

³Complimentary charging provided to Encore Platinum members for first 3 years of membership. Fees may apply thereafter. Charging stations provided by ChargeFox at selected locations. Usage at vehicle owner's risk. See chargefox.com for T&Cs. Frequent use of DC Fast Charging can impact battery performance & durability. Lexus recommends minimising DC Fast Charging usage. Refer to Owner's manual and lexus.com.au/lexus-electrified/ charging for guidance.

 LEXUS | ENCORE



A LEADER IN HYBRID INNOVATION

The Lexus history of hybrid innovation goes back further than any other luxury automaker. It's this experience that has enabled us to evolve this technology to produce a self-charging hybrid electric powertrain that renders your drive virtually silent on electric mode.

Through the development of a phenomenon we call 'the power of h', we've achieved superb results, supplementing the power of an advanced petrol engine with electric energy, resulting in a full line of Lexus Hybrids to perfectly blend fuel efficiency, instantaneous power and indulgent luxury - all with nothing to plug in.

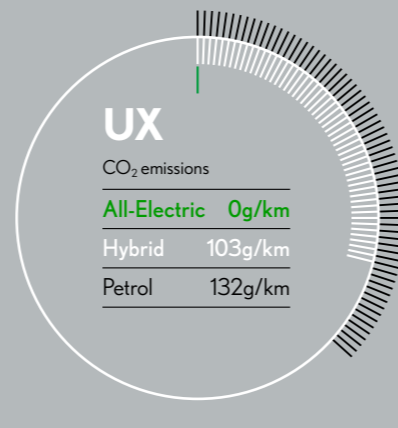
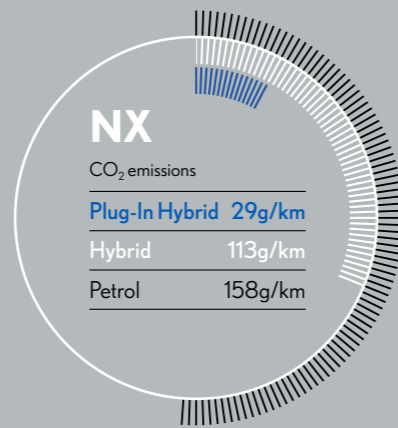
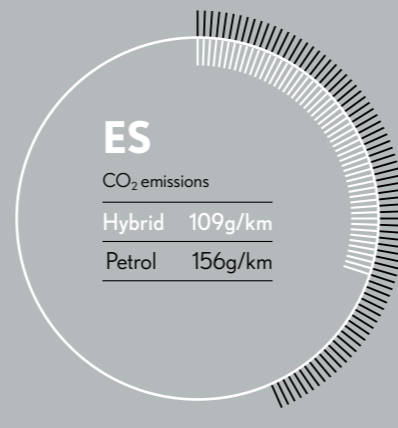
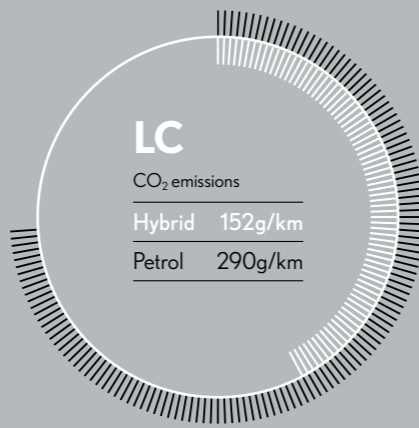
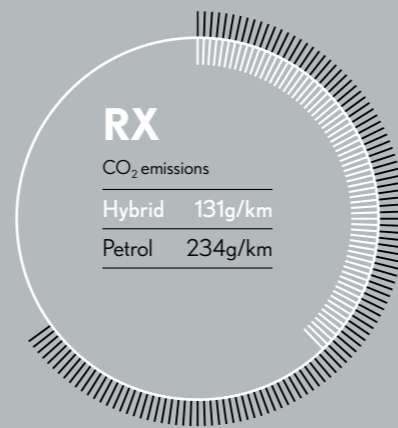
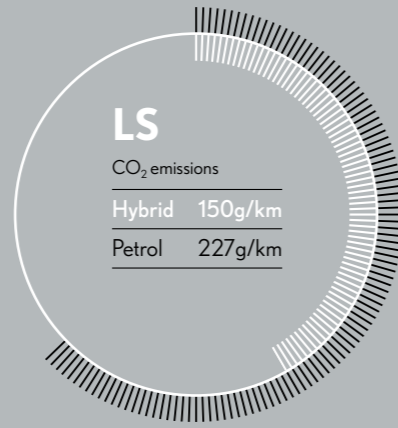
We believe that environmental awareness should never get in the way of natural driving feel, so we created a unique system ensuring acceleration worthy of a true performance car, with levels of refinement and stillness befitting a true luxury car. An ingenious mechanism that hides behind a driving experience so intuitive, and so connected - you'll forget you're in a hybrid.

NX 450h+, the first-ever Lexus Plug-in Hybrid Electric Vehicle, is an electrifying example of this new era of hybrid performance, generating a combined 227kW to make it our fastest and most powerful NX yet. With Lexus Hybrid, the way forward exhilarates.

OUR ZERO EMISSION MISSION

Our emissions are low, and we're continually exploring new ways to achieve our goal of zero emissions. Lexus Zero Emissions goal goes beyond the road; it's a concept we carry through all areas of our business. No excuses. No compromises.

Beginning with our first all-electric battery vehicle. With no harmful tailpipe emissions, Lexus UX 300e is helping to protect the planet while maintaining the powerful, yet quiet performance you expect from a Lexus.





BORNE OF FUJI SPEEDWAY

Input from test drivers is a vital part of every new Lexus model development. In fact, nothing goes to market without the complete test drive approval of Akio Toyoda, Lexus CEO and 'Master Driver'.

Taking the wheel at Japan's Fuji Speedway, host of the 2007 and 2008 Grand Prix, Akio Toyoda gets in the driver's seat of each new model, pushing it to the limit to see if it's worthy of a Lexus badge. This includes our 'built to deliver' F Series and F Sport models, named after Fuji Speedway.

Offering finely tuned engines, aggressively detailed handling, race-bred transmissions and, of course, significantly upgraded brakes, our F series delivers unprecedented performance and exhilarating emotion that connects the driver to the machine.

Developed by our Lexus Vehicle Performance Development Division, specialising in racing activities, the result is a sensational road-hugging responsiveness, featuring an impressive interior, encased in stunning design.

You'll find the exhilaration of F Sport high-performance packages available across a selected range of Lexus models.

THE LEXUS RANGE

Life isn't simply about where you happen to be going, but how you choose to get there. The car that takes you on life's journey should be a reflection of you and your style.



Lexus Australia uses its best endeavours to ensure material is accurate at the time of publishing. All information must be confirmed with your Lexus dealer at the time of ordering, as specifications, applicability and availability may change over time. Colours depicted are a guide only and may vary from actual colours due to the printing/display process. Lexus Australia reserves the right to change and/or discontinue, without notice, models, prices, colours, materials, equipment, specifications. To the extent permitted by law, Lexus Australia will not be liable for any damage or loss incurred from relying on the information and images contained in this material.

Distributed nationally by Lexus Australia a division of Toyota Motor Corporation Australia Limited ABN 64 009 686 097. Proof: L2022-000132. Published: April 2022.

FURTHER INFORMATION

On our available models Lexus.com.au/models/build-and-price

On our Corporate Program Lexus.com.au/corporate

1800 023 009

